



Together business

We are delighted to announce that we are in the process of recruiting for a new 'Sales Manager' to join SK Chase.

SK Chase is the specialist in luxury hotels' and resorts' gift voucher solutions in the UK, providing their gift voucher website, management system and fulfilment, alongside a passionate service. We work with over 300 luxury hotels throughout the UK, including prestigious hotel brands such as Gleneagles, The Savoy and Rocco Forte Hotels.

We are currently investing in both our team and our technology and our plan is to significantly develop and improve our gift voucher software, as well as our service.

Our intention is to remain close to our clients and keep them abreast of the new features within our system, whilst ensuring that these features will assist in increasing their gift voucher sales.

With this in mind, we would like to recruit an enthusiastic, motivated and energetic Sales Manager (preferably with experience of the luxury hospitality sector and previous Sales and Marketing experience). We're looking for someone who is personable, professional, confident, organised and a great communicator, who will be responsible for creating relationships between ourselves and any potential new clients.

This position plays a significant role in helping us to build our business by strategically identifying new opportunities and engaging with prospects via various channels (networking events, prospecting calls/emails, etc.), to evaluate how our services could add value to their business. The Sales Manager will then support any new clients through their initial set up, ensuring that the end to end experience is as smooth and hassle-free as possible.

The Sales Manager position also supports the Distribution function at SK Chase and it's our intention to forge and manage relationships with specifically selected complimentary businesses who we can form a mutually beneficial partnership with, which benefits us, as well as our clients. The successful applicant will be responsible for supporting this strategic plan and its successful implementation.

At SK Chase, we have a culture where people come first and we encourage our team to be true, courageous and fair with themselves, each other and our clients. This results in having a happy team, who have clear goals and know how they contribute to the success of our business.