#### SKCHASE

## Finance training

Payment, financial processes and reports



### Finance module: SK Chase gateway

In this module we'll cover:

- 1. Voucher status
- 2. How vouchers are paid payment process
- 3. SK Chase fees
- 4. What we will send you
- 5. Finance reports
- 6. Risk checks
- 7. Frequently asked questions



#### 1. Voucher status

Purchased/Issued

Booked – notes on system

Redeemed Expired

All vouchers showing as purchased or issued are valid vouchers counting towards voucher liability

Teams check validity before accepting voucher

Voucher is redeemed – move money from balance sheet to P&L

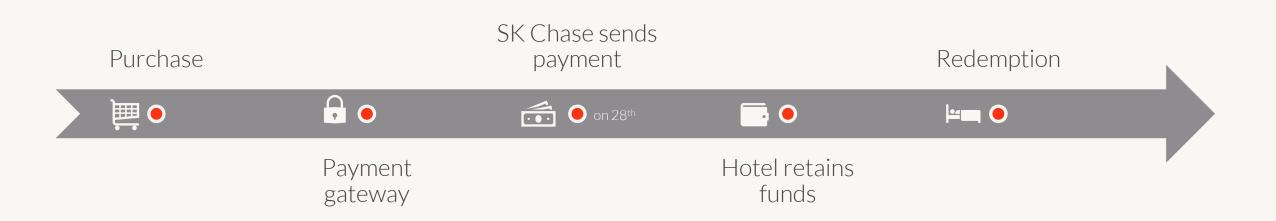
Expired voucher – move money from reserve to profit in P&L





### 2. Gift voucher payment process

SK Chase payment gateway / SK Chase merchant services. From purchase to redemption.



SK Chase payment gateway

SK Chase client funds are settled into a separate client account.

Commission and fulfillment fee deducted. Monthly bacs payments for all sales.

Multiple hotels can be paid into central account if required.

Funds sit as liability on your balance sheet until voucher is redeemed or expires.

Finance team can download reports to ascertain breakage / current liability

Please note: Your bank may charge a fee for receiving International payments.

This is normally a fixed fee; please check with your bank for more information.



### We'll pay you

We will pay you (by BACS) on the 28th of the month (or the nearest working day prior to this date) for the previous month's gift voucher sales less our fees.

So for example we will be paying you for April's gift voucher sales, less our fees, at the end of May.

International payments may incur bank charges for the receipt of gift voucher funds; these are shared between SK Chase and the client.



#### 3. Fees



Online commission %
For all online payments through
SK Chase gateway
(commission includes all credit card fees, transaction fees and risk check)



Unit fulfilment fee – passed on to gift buyer



Offline commission %
For all inhouse sales via cash,
hotel PDQ machine



Storage fee - £25 + vat (vat for UK clients)



Ad hoc invoices i.e., stationery / couriers, as requested by the hotel



#### 4. We'll send you

At the beginning of every month (on the second working day):

1.Full statement

#### On the 28th of the month you will receive:

- 2. Commission, fulfilment & delivery fees invoice
- 3. Remittance advice
- 4. Storage fee invoice

Please note, you do not need to pay the invoices as we automatically deduct the fees every month from your gift voucher sales before we make payment to you.



Example of a 'commission, fulfilment & delivery fees' invoice sent via email to you on the 28<sup>th</sup> of the month.

(DO NOT PAY)



Sample Customer Address Address 2 Town XXX XXX SK Chase Ltd 31 Palmerston Place Edinburgh EH12 SAP

Tel: 0844 371 0071 enquiries@skchase.com www.skchase.com

Invoice No:

Invoice Date: 18/07/2013

15982

Account Ref: SAMPLECU

#### INVOICE

Quantity	Details	<b>Unit Price</b>	Net Amount	VAT Rate	VAT
1.00	Commission on gift voucher sales	253.30	253.30	20.00	50.66
	E.KIII	45.75		20.00	2.15
1.00	Fulfillment costs	15.75	15.75	20.00	3.15
1.00	Delivery costs	2.73	2.73	20.00	0.55

IMPORTANT

This invoice is for information purposes only

Payment is not required as the value of this invoice will be deducted from your gift voucher sales

Total VAT Amount

54.36

Invoice Total 326.14

VAT No: 853 1560 34

# Full statement report

Jr/CI 1/ \JL													
FULL STATEMENT - August 202	22	ACTUALS - Augu	ACTUALS - August 2022										
Sample Client													
Total Sales	22,226.00 GBP			Fransaction Date Purchase IV	AT Rate Currency	Amount P Co	mmissi Co	ommissi Pa	yment i F	ulfilmen De	eliveryC Po	ostage & Surchar	ge per ite
Total Refunds	905.00 GBP		4074922 Sample Cl (blank)	01/08/2022 OnlinePul	0.2 GBP	655	0.03	19.65	655	0	0	0	
Sales Total less Refunds	21,321.00 GBP		4074987 Sample Cl (blank)	01/08/2022 OnlinePul	0.2 GBP	929	0.03	27.87	929	0	0	0	
			4075164 Sample Cl (blank)	01/08/2022 OnlinePul	0.2 GBP	674	0.03	20.22	674	2.65	1.45	4.58	
			4075204 Sample Cl (blank)	01/08/2022 Offline	0.2 GBP	90	0	0	0	0	0	0	
			4075316 Sample Cl (blank)	01/08/2022 Offline	0.2 GBP	90	0	0	0	0	0	0	
Total Received by SKC	17,533.00 GBP		4075415 Sample Cl (blank)	01/08/2022 OnlinePul	0.2 GBP	135	0.03	4.05	135	0	0	0	
			4076247 Sample Cl (blank)	03/08/2022 OnlinePul	0.2 GBP	90	0.03	2.7	90	2.65	1.45	4.58	
Commission	553.14 GBP	99920 3143714	4076343 Sample Cl (blank)	03/08/2022 OnlinePul	0.2 GBP	180	0.03	5.4	180	2.65	1.45	4.58	
Fulfilment Costs	71.55 GBP		4076561 Sample Cl (blank)	03/08/2022 Offline	0.2 GBP	729	0	0	0	0	0	0	
Delivery Costs	49.95 GBP		4076917 Sample Cl (blank)	03/08/2022 OnlinePul	0.2 GBP	90	0.03	2.7	90	2.65	1.45	4.58	
Total Fees	674.64 GBP		4076919 Sample Cl (blank)	03/08/2022 OnlinePul	0.2 GBP	130	0.03	3.9	130	2.65	1.45	4.58	
VAT Rate	0.20		4077285 Sample Cl (blank)	04/08/2022 OnlinePul	0.2 GBP	70	0.03	2.1	70	0	0	0	
VAT Due	134.93 GBP		4077379 Sample Cl (blank)	04/08/2022 OnlinePul	0.2 GBP	90	0.03	2.7	90	0	0	0	
			4077445 Sample Cl (blank)	04/08/2022 Offline	0.2 GBP	90	0	0	0	0	0	0	
Total Delivery Refunded	- GBP		4077446 Sample Cl (blank)	04/08/2022 Offline	0.2 GBP	90	0	0	0	0	0	0	
Postage & Packaging Charges Due	131.32 GBP		4077461 Sample Cl (blank)	04/08/2022 Offline	0.2 GBP	90	0	0	0	0	0	0	
		99920 3144728	4077493 Sample Cl (blank)	04/08/2022 OnlinePul	0.2 GBP	90	0.03	2.7	90	2.65	1.45	4.58	
Total Due	16,854.75 GBP	99920 3144740	4077505 Sample Cl (blank)	04/08/2022 Offline	0.2 GBP	135	0	0	0	0	0	0	
		99920 3144858	4077629 Sample Cl (blank)	04/08/2022 OnlinePul	0.2 GBP	135	0.03	4.05	135	0	0	0	
			4077667 Sample Cl (blank)	04/08/2022 OnlinePul	0.2 GBP	90	0.03	2.7	90	2.65	1.45	4.58	



## Full statement explained

Total sales less Refunds: the total sales (online private sales, online public sales and offline sales) minus any refunds (see bottom of full statement for breakdown of refunds). Please note that online private and online public sales are where the buyer's credit card details have been entered 'online' and we have received this payment on your behalf. Offline sales are where either no payment has been taken (i.e. comp) or where cash / cheque payment has been received at the hotel directly.

Total Commission: the total amount of commission that your hotel is due to pay us.

Fulfilment Costs: the total amount of fulfilment fees due to SK Chase. We charge a unit fulfilment fee each time we print and dispatch vouchers on your behalf.

Total Sales less Refunds:	£ 2,165.00				
Payments Received by SKChase	£ 1,915.00				
Total Commission:	£ 253.30				
Fulfilment Costs	£ 15.75				
Delivery Costs	£ 2.73				
Total Fees	£271.78				
VAT at 20.00%	£ 54.36				
Postage & Packaging Charges Due	£ 21.00				
Delivery Refunds	£ 0.00				
Total Due	£1,609.86				

Payments Received by SKChase:

 displays the total online sales that we have received payment for on your behalf.

Delivery Costs: the total amount of delivery fees due to SK Chase. We charge postage onto you each time we send vouchers on your behalf.

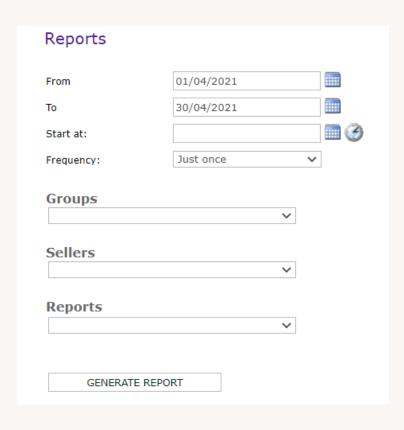
Total Due: the amount of money that we are due to you. NB this is prior to us deducting any 'other' invoices such as storage, stationery fees etc.

Postage & Packaging Charges Due: the delivery income paid by your customers when purchasing gift vouchers. For example if you charge a Post & Package fee onto your customer this is shown here. We pass this income onto you.



### 5. Finance reports

Instant reports that show your liability and breakage



Various **reports** can be downloaded **instantly** from the Gift App using your choice of date range.



## Useful finance reports

Report Type	Description				
Full statement	<ul> <li>Sent out to finance teams on 2<sup>nd</sup> working day</li> <li>Shows all sales and any refunds processed for the month period</li> <li>Shows breakdown of all charges and expected payment for voucher sales</li> </ul>				
Redeemed report	Breakdown of all vouchers redeemed within a period				
Expired report	Breakdown of all vouchers that have expired within a period				
Reserve report	Show closing balance for period and all status changes				
Purchased/Issued & Cancelled reports	Lists all valid vouchers – cannot be backdated as is a live status report				



### Reserve report

Reserve Statement for	Demo Hotel						
Base Currency:	GBP						
Report start date	01 June 2017						
Report end date	30 June 2017						
report end date	30 Julie 2017						
	NET (G	BP)	\	/AT (GBP)		GROSS (	GBP)
Reserve balance brought forward		527,015.83			105,403.17		632,419.00
Demo Luxury Hotel	527015.83		105403.17	20.00%		632419.00	
Vouchers Sold this period		39,955.83			7,991.17		47,947.00
Demo Luxury Hotel	39955.83		7991.17	20.00%		47947.00	
Vouchers Refunded this period		356.67			71.33		428.00
Demo Luxury Hotel	356.67		71.33	20.00%		428.00	
Vouchers Sold less Refunds		39,599.17			7,919.83		47,519.00
Vouchers Redeemed this period		30,229.17			6,045.83		36,275.00
Demo Luxury Hotel	30229.17		6045.83	20.00%		36275.00	
Vouchers Expired this period		5,711.67			1,142.33		6,854.00
Demo Luxury Hotel	5711.67		1142.33	20.00%		6854.00	
Vouchers Updated from Expired to:							
Purchased/Issued		0.00			0.00		0.00
	0.00		0.00				
Redeemed (from Purchase/Issued)		0.00			0.00		0.00
	0.00		0.00				
Redeemed*		0.00			0.00		0.00
	0.00		0.00				
Refunded*		0.00			0.00		0.00
	0.00		0.00				
Reserve balance carried forward		£ 530,674.17			£ 106,134.83		£ 636,809.00

#### Reports needed to match reserve:

- Full Statement
- Redeemed
- Expired
- Purchased/Issued
- Cancelled



• How to match a reserve report



#### Clarify internal procedures

You'll need procedures for:

- Payment & reconciliation for in house payments banking process, posting process and redemption process
- Reconciliation process using reserve report to check in on voucher liability



#### 6. Risk checks

We're helping counter cyber crime

#### CYBER DETECTIVES

Skilled members of our team working to proactively prevent cyber crime – risk checks throughout the day

#### What we do:

- All voucher purchases are checked twice daily (Mon-Fri)
- Any unusual purchases are cancelled immediately
- Finance & FOH teams notified not to accept voucher
- If confirmed fraud, voucher is refunded to original cardholder



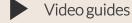


## 7. Frequently asked questions

- 1. Where is my full statement?
- 2. When will we receive payment for gift vouchers?
- 3. Why does the full statement not match what we were paid?
- 4. Why have we been charged bank fees?
- 5. How to find voucher information from statements
- 6. VAT/Tax receipts
- 7. Where to find my invoices/remittance advice
- 8. Why does my reserve not match?



Our interactive help tool can give you step by step guides to common queries



Finance Guide



### Video training guides

Short, easy to follow videos helping your team find what they need with ease: https://skchase.com/training-video-guides/



40+ online training videos

for front of house, marketing and finance teams











Our friendly team are here to help, please do get in touch







Out of Hours Support – by email 02.00 hrs – 18.00 hrs (UK Time)

 $09.00 - 17.00 \, hrs (UK \, Time)$ 

**UK Office** 







E: <u>enquiries@skchase.com</u> or finance queries to <u>accounts@skchase.com</u>

T: +44 (0)344 371 0071

