#### SKCHASE

## Finance training

Payment, financial processes and reports



## Finance module: SK Chase gateway

In this module we'll cover:

- 1. Voucher status
- 2. How vouchers are paid payment process
- 3. SK Chase fees
- 4. What we will send you
- 5. Finance reports
- 6. Risk checks
- 7. Frequently asked questions



#### 1. Voucher status

Valid/Invalidated

Reservation Request

Redeemed Expired

- All vouchers showing as valid are counting towards voucher liability
- All vouchers showing as invalidated are not valid and do not count towards voucher liability

Teams to check validity before accepting voucher

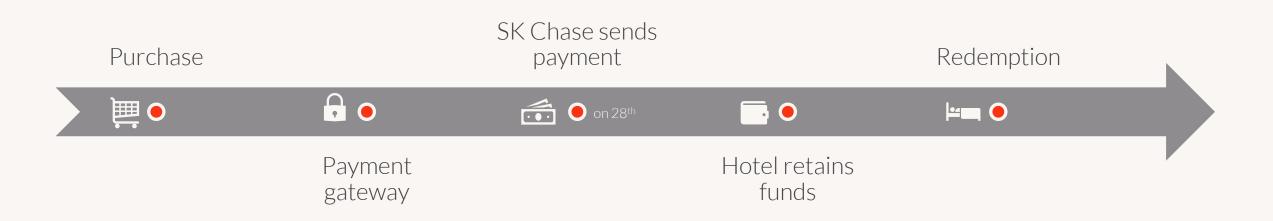
- Voucher is redeemed move money from balance sheet to P&L
- Expired voucher move money from reserve to profit in P&L





### 2. Gift voucher payment process

SK Chase payment gateway / SK Chase merchant services. From purchase to redemption.



SK Chase payment gateway

SK Chase client funds are settled into a separate client account.

Commission and fulfillment fee deducted. Monthly bacs payments for all sales.

Multiple hotels can be paid into central account if required.

Funds sit as liability on your balance sheet until voucher is redeemed or expires.

Finance team can download reports to ascertain breakage / current liability

Please note: Your bank may charge a fee for receiving International payments.

This is normally a fixed fee; please check with your bank for more information.



### We'll pay you

We will pay you (by BACS) on the 28th of the month (or the nearest working day prior to this date) for the previous month's gift voucher sales less our fees.

So for example we will be paying you for April's gift voucher sales, less our fees, at the end of May.

International payments may incur bank charges for the receipt of gift voucher funds; these are shared between SK Chase and the client.



#### 3. Fees



Online commission %
For all online payments through
SK Chase gateway
(commission includes all credit card fees, transaction fees and risk check)



Unit fulfilment fee – passed on to gift buyer



Offline commission %
For all inhouse sales via cash,
hotel PDQ machine



Storage fee - £25 + vat (vat for UK clients)



Ad hoc invoices i.e., stationery / couriers, as requested by the hotel



### 4. We'll send you

At the beginning of every month (on the second working day):

1.Full statement

#### On the 28th of the month you will receive:

- 2. Commission, fulfilment & delivery fees invoice
- 3. Remittance advice
- 4. Storage fee invoice

Please note, you do not need to pay the invoices as we automatically deduct the fees every month from your gift voucher sales before we make payment to you.



Example of a 'commission, fulfilment & delivery fees' invoice sent via email to you on the 28<sup>th</sup> of the month.

(DO NOT PAY)



Sample Customer Address Address 2 Town XXX XXX SK Chase Ltd 31 Palmerston Place Edinburgh EH12 SAP

Tel: 0844 371 0071 enquiries@skchase.com www.skchase.com

Invoice No:

Invoice Date: 18/07/2013

15982

271.78

0.00

54.36

326.14

Account Ref: SAMPLECU

#### INVOICE

Quantity	Details	Unit Price	Net Amount	VAT Rate	VAT
1.00	Commission on gift voucher sales	253.30	253.30	20.00	50.66
1.00	Fulfillment costs	15.75	15.75	20.00	3.15
1.00	Delivery costs	2.73	2.73	20.00	0.55

IMPORTANT

This invoice is for information purposes only

Payment is not required as the value of this invoice will be deducted from your gift voucher sales

Invoice Total

VAT No: 853 1560 34

# Full statement report

SK CHASE							
FULL STATEMENT - November 2023			ACTUALS - Nov	ember 2023			
Demo Hotel							
ONLINE SALES			ClientName		SalesChannelName	OrderNun	mber Productitems.Productitemid Date ProductName
Total Sales	1,667.00 EUR	1,444.42	GBP Demo		Demo Channel	PSKC00VB	3cc72871-b0a9-4e00-9324-88560f8c8f6b ######### Afternoon Tea for 2
Total Refunds.	- EUR	-	GBP Demo		Demo Channel	PSKC00VB	
Sales Total less Refunds.	1,667.00 EUR	1,444.42	GBP Demo		Demo Channel	PSKC01VS	
			Demo		Demo Channel	PSKC01Y5	8683d59f-4221-4364-9a80-46574cd59a6d ######### Complimentary 3 nights stay
Commission inc VAT	100.02 EUR	86.66	GBP Demo		Demo Channel	PSKC02V4	e86f42dd-44d7-4bc9-bf1c-e4e8174f3d3a ######### €300 Monetary Voucher
Commission to be Refunded inc VAT	- EUR	-	GBP Demo		Demo Channel	PSKC03V0	a7ab1393-1cc4-4f60-b1d4-72c8edc49af3 ######### Complimentary 2 nights stay
Total Commission Due inc VAT	100.02 EUR	86.66	GBP Demo		Demo Channel	PSKC03Y5	e48952d7-694b-44f6-bec1-e079020da2c4 ######### Complimentary 3 nights stay
Total Commission exc. VAT	100.02 EUR	86.66	GBP Demo		Demo Channel	PSKC04V0	3cab866b-214f-44dd-85ef-8d127ebe8ef0 ######### Overnight Stay With Breakfast Included
			Demo		Demo Channel	PSKC04Y4	01f5d1e4-afa7-4c71-99d5-97f8bc240904 ######### Overnight Stay With Breakfast Included
OFFLINE SALES			Demo		Demo Channel	PSKC05V1	5f58b471-b469-4c2d-89b6-f907a17d4baf ######### Overnight Stay With Breakfast Included
Total Sales	2,836.00 EUR	2,457.33	GBP Demo		Demo Channel	PSKC05V1	c9f3822b-1150-442e-befd-874b00915658 ######### Overnight Stay With Breakfast Included
Total Refunds.	- EUR	-	GBP Demo		Demo Channel	PSKC05VY	5f0c8dd8-9e1c-445d-88ed-1807061d9506 ######### Overnight Stay With Breakfast Included
Sales Total less Refunds.	2,836.00 EUR	2,457.33	GBP Demo		Demo Channel	PSKC05VY	ae304eb7-daf5-466c-b2b9-3ec10f868787 ######### Overnight Stay With Breakfast Included
			Demo		Demo Channel	PSKC06VC	a2019430-6d1b-4487-a63b-31a7c5c11cec ######### Complimentary Lunch for 2 people
Commission inc VAT	113.44 EUR	98.29	GBP Demo		Demo Channel	PSKC06YL	a4f2aba0-e4f4-4590-acfe-eef3bbb6fdbe ######### Dinner at Restaurant A
Commission to be Refunded inc VAT	- EUR	-	GBP Demo		Demo Channel	PSKC08V4	367fbc62-3fd5-445a-8e97-99ee514231e2 ######## €15 Monetary
Total Commission Due inc VAT	113.44 EUR	98.29	GBP Demo		Demo Channel	PSKC08V9	0a59548d-16cd-4458-9a61-e8099fd5acc1 ######### Complimentary Birthday Voucher
Total Commission exc. VAT	113.44 EUR	98.29	GBP Demo		Demo Channel	PSKC08V9	0c5f0b40-6343-4098-9bd3-d7a6a9117cf2 ######### Complimentary Birthday Voucher
			Demo		Demo Channel	PSKC08V9	
			Demo		Demo Channel	PSKC08V9	133ca746-37c9-426d-93d8-a0b8c08fc68c ######### Complimentary Birthday Voucher
Sales Total less Refunds.	4,503.00 EUR	3,901.74	GBP Demo		Demo Channel	PSKC08V9	
Total Received by Client less Refunded by Client.	2,836.00 EUR	2,457.33	GBP Demo		Demo Channel	PSKC08V9	1e7e591f-b762-473a-869e-c534f6577417 ######### Complimentary Birthday Voucher
Total Received by SKC less Refunded by SKC	1,667.00		Demo		Demo Channel	PSKC08V9	30018877-68a7-440f-a973-bcc1ffc5a12f ######### Complimentary Birthday Voucher
			Demo		Demo Channel	PSKC08V9	
Total Fee Due exc VAT	213.46 EUR	184.96	GBP Demo		Demo Channel	PSKC08V9	
VAT on Fees	0.00 EUR		GBP Demo		Demo Channel	PSKC08V9	
Total Fee Due inc VAT	213.46 EUR	184.96	GBP Demo		Demo Channel	PSKC08V9	
Total Fee Received by SKC less fee refunded by Sk	- EUR	-	GBP Demo		Demo Channel	PSKC08V9	, , ,
		_	Demo		Demo Channel	PSKC08V9	68a0e85b-cd53-4bbf-b6e7-743992158a2; ######### Complimentary Birthday Voucher
Total Due to Client	1,453.54 EUR	1,259.46	GBP Demo		Demo Channel	PSKC08V9	74040d59-b968-4964-8fab-c0dc74df053e ######### Complimentary Birthday Voucher



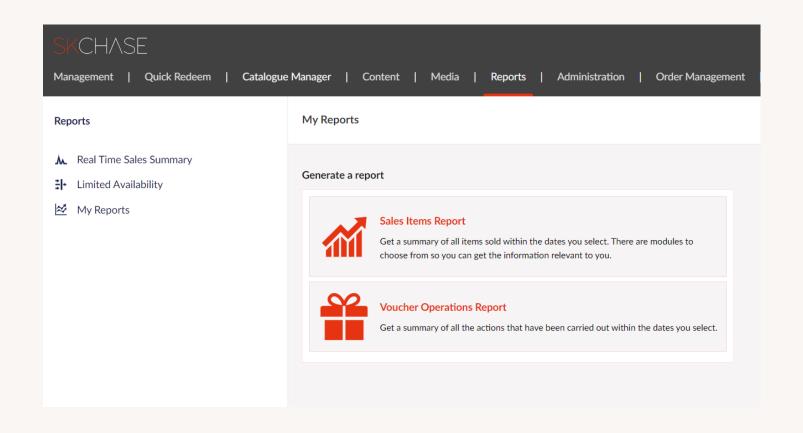
# Full statement explained

Demo Hotel			
ONLINE SALES			All online sales where payment has been
Total Sales	1,667.00 EUF		• •
Total Refunds.	- EUF		taken through the SK Chase payment gateway
Sales Total less Refunds.	1,667.00 EUF		
Commission inc VAT	100.02 EUF		
Commission to be Refunded inc VAT	- EUF		
Total Commission Due inc VAT	100.02 EUF		
Total Commission exc. VAT	100.02 EUF		
OFFLINE SALES			All sales that have been taken in house via
Total Sales	2,836.00 EUF		cash/cheque/PDQ payments
Total Refunds.	- EUF		
Sales Total less Refunds.	2,836.00 EUF		
Commission inc VAT	113.44 EUF		
Commission to be Refunded inc VAT	- EUF		
Total Commission Due inc VAT	113.44 EUF		
Total Commission exc. VAT	113.44 EUF		
Sales Total less Refunds.	4,503.00 EUF		
Total Received by Client less Refunded by Client.	2,836.00 EUF		
Total Received by SKC less Refunded by SKC	1,667.00		
Total Fee Due exc VAT	213.46 EUF	-	Total fees deducted from gift voucher
VAT on Fees	0.00 EUF		sales
Total Fee Due inc VAT	213.46 EUF		Juica
Total Fee Received by SKC less fee refunded by Sk	- EUF		
Total Due to Client	152 51 -EL	D	Total Payable on 28 <sup>th</sup> of month
Total Due to Client	l,453.54 EU	N.	Total Tayable off 20 of Month



## 5. Finance reports

Instant reports that can be downloaded from the system



- 'How to' guides
- How to download a report
- How to schedule a report



## Voucher Operations Report

Α	В	С	D	Е	F	G	Н	1	J	K	L	M	N	0	Р	Q	R
SystemLc \	VoucherNur	nt OrderNumbe	SalesChannel	Venue	Catalogue	OperationName	OccurredOn	Currency	C FaceValue	AmountPa	Redeemab F	inancialV F	ReserveValu	NewRedee	NewFinan	NewReser	Redeemed
a0c8d5d9	PPZVSSYK	PSKC0CNQ	The Westin Dragonara Resort	The Westin	Food and Beverage	Issued	11/08/2023 14:16	EUR	50	40	50	40	40	50	40	40	
ce24743f	7Z6ZPVXM	PSKC0DNQ	The Westin Dragonara Resort	The Westin	Accommodation	Issued	11/08/2023 10:20	EUR	310	0	310	0	0	310	0	0	
053e127	KZRBJDPX	PSKC008W	The Westin Dragonara Resort	The Westin	l Monetary	Issued	10/08/2023 09:32	EUR	100	100	100	100	100	100	100	100	
ad00618! E	BAPCYFU4	PSKC008W	The Westin Dragonara Resort	The Westin	l Monetary	Issued	10/08/2023 09:32	EUR	100	100	100	100	100	100	100	100	
4b1ad6at	HBFN2TQE	PSKC098W	The Westin Dragonara Resort	The Westin	l Monetary	Invalidated	09/08/2023 14:45	EUR	25	25	-25	0	0	0	0	0	
36f4bfcc-I	HBFN2TQE	PSKC098W	The Westin Dragonara Resort	The Westin	l Monetary	Refunded	09/08/2023 14:45	EUR	25	25	0	-25	-25	25	0	0	
73ea977: I	HBFN2TQE	PSKC098W	The Westin Dragonara Resort	The Westin	l Monetary	Issued	09/08/2023 14:16	EUR	25	25	25	25	25	25	25	25	
181449fC	6TK3DHVJ	PSKC038G	The Westin Dragonara Resort	The Westin	l Monetary	Issued	07/08/2023 14:51	EUR	50	50	50	50	50	50	50	50	
f7ade5d7\	W8DQ9L2G	PSKC0Y8G	The Westin Dragonara Resort	The Westin	l Monetary	Issued	07/08/2023 11:46	EUR	150	150	150	150	150	150	150	150	
ff677ab1	777THM56	PSKC0Y8G	The Westin Dragonara Resort	The Westin	l Monetary	Issued	07/08/2023 11:46	EUR	150	150	150	150	150	150	150	150	
549c0cdc4	4354KF3Z	PSKC0Y8G	The Westin Dragonara Resort	The Westin	l Monetary	Issued	07/08/2023 11:46	EUR	50	50	50	50	50	50	50	50	

This can be used to check in on any status changes that have been processed against your gift voucher sales.



#### Clarify internal procedures

You'll need procedures for:

- Payment & reconciliation for in house payments
- Banking and reconciling voucher payments received by SK Chase (on 28<sup>th</sup> of each month)
- Posting voucher sales process
- Redemption process



#### 6. Risk checks

We're helping counter cyber crime

#### CYBER DETECTIVES

Skilled members of our team working to proactively prevent cyber crime – risk checks throughout the day

#### What we do:

- All voucher purchases are checked twice daily (Mon-Fri)
- Any unusual purchases are cancelled immediately
- Finance & FOH teams notified not to accept voucher
- If confirmed fraud, voucher is refunded to original cardholder





## 7. Frequently asked questions

- 1. Where is my full statement?
- 2. When will we receive payment for gift vouchers?
- 3. Why does the full statement not match what we were paid?
- 4. Why have we been charged bank fees?
- 5. How to find voucher information from statements
- 6. VAT/Tax receipts
- 7. Where to find my invoices/remittance advice
- 8. How to refund a gift voucher



- 'How to' guides
- How to refund an order



### 'How to' guides

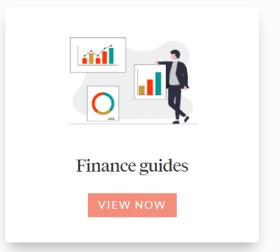
Short, easy to follow guides, helping your team find what they need with ease: <a href="https://skchase.com/training-video-guides-p5/">https://skchase.com/training-video-guides-p5/</a>

#### Gift voucher user guides

View step by step PDFs and short video guides (less than a minute or two) which walk you through common actions around gift vouchers.









#### SK Chase webinars

Our webinars help set you up for success with gift vouchers: <a href="https://skchase.com/gift-voucher-webinars-p5/">https://skchase.com/gift-voucher-webinars-p5/</a>

Front of house, marketing and finance sessions available

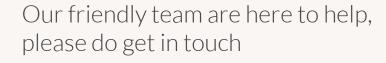




















T: + 44 (0)344 371 0071







